GreenCape Job Opportunity

## Sustainable Agriculture Senior Analyst

## About GreenCape

GreenCape is a non-profit organisation that supports the development of the green economy – one that is low carbon, resource efficient and socially inclusive. We assist green technology businesses and investors focusing on green technologies and services to remove barriers to investment and growth.

## Our Ambition

GreenCape’s five-year strategy aims to be globally relevant in driving the uptake of green economy infrastructure solutions in the developing world context. As such, GreenCape is expecting to double in size in the next five years.

For more details on GreenCape, visit [www.greencape.co.za](http://www.greencape.co.za)

## The Sustainable Agriculture Programme

The sustainable agriculture programme’s goal is to increase job creation and investment into the green technology and services that support the agricultural sector. We achieve this through a number of different activities: we perform demand creation activities (such as supporting farmers to become more water efficient and energy resilient) and we provide support to the sustainable agriculture sector (such as collecting and disseminating market intelligence and supporting innovation and entrepreneurship).

GreenCape is looking to add to the dynamic sustainable agriculture team by recruiting a smart, motivated individual who is aspiring to a future in the agriculture sector.

## Job Details

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| Remuneration | Market related salary and contribution towards medical aid benefits |
| **Location** | Cape Town, willingness to travel |
| **Requirement:** | Post Graduate Degree or (graduate degree and relevant work experience) in agriculture, economics, finance, resource management or environmental sciences. |
| **Job level:** | Senior Analyst |

## Job Description

The Sustainable Agriculture Senior Analyst role is predominantly about building and maintaining key relationships across the value chain, growing our understanding of the space, identifying and unlocking barriers to investments and most importantly providing key industry players with valuable and objective market insights. All of which aligns itself with GreenCape’s mandate of unlocking investment opportunities and creating jobs.

The Sustainable Agriculture Senior Analyst falls within GreenCape’s Water and Sustainable Agriculture Programme and the analyst will report directly to the Programme Lead. Most of this role will mainly support the work in Mpumalanga and therefore the successful candidate must be willing to travel locally.

**Responsibilities will include, but not be limited to the following:**

* Building Relationships with key stakeholders- meeting with various industry players, participating in industry events and a variety of government forums.
* Contributing to relevant sector projects and research reference groups.
* Assess the market potential that opportunities represent, and to prioritise time and effort towards high-potential opportunities.
* Reporting requirements- weekly updates as well as quarterly reports detailing the progress made in developing and disseminating knowledge, details of industry events attended, research conducted and key insights emerging from this.
* Collect data and analyse market research for targeted dissemination - meticulous data management. Develop relationships to access data resources.
* Market Intelligence Reports- promote sustainable agriculture sector overview and opportunities to attract international investment and generate local jobs.
* Effective report writing.
* Quantitative and qualitative data collection and collation.
* Ability to engage with industry (networking).
* Understanding sustainable agriculture market.
* Analyse and develop market opportunities.
* Understand agriculture policy (and associated sectoral policies) in South Africa.
* Support agriculture projects as a sector expert- support the team in increasing the resource efficiency of agriculture in South Africa.
* Engage stakeholders on appropriate interventions to improve water efficiency, resilience to climate shocks and energy opportunities.
* Promote market opportunities through the development of viable business cases for investment in the sustainable agriculture sector.

**Required Qualifications, Skills, Experience and Attributes**

* Postgraduate qualification (preferably at Masters level in agriculture, engineering, economics, finance, resource management or environmental sciences).
* At least 3 years working experience in the agriculture sector. Possess knowledge and experience of the agriculture sector, business development and/or green technologies.
* Be able to confidently initiate and foster productive, professional relationships with a large variety of stakeholders, including business, investors and government.
* High levels of professionalism.
* Proactivity and confidence in own initiatives
* Time management and upward management skills.
* Quantitative data collection and management ability.
* Interest in sustainable market trends.
* Strong analytical skills.
* Ability to work as an individual as well as in a team.
* High levels of integrity.
* Strong communication skills (written and verbal), with confidence in both formal and informal public speaking engagements.
* Possess problem solving skills and an ability to identify, understand and quantify the viability and size of sustainable agriculture sector opportunities.
* Excellent attention to detail.
* Flexibility and the willingness to contribute to other organisational needs when required.
* Possess a valid SA drivers’ licence.

**The following will be an advantage:**

* Fluency in Afrikaans, isiZulu or siSwati
* An existing network of key stakeholders in the sustainable agriculture sector (such as technology providers, consultants, government, NGOs and academia).
* An existing understanding of sustainable agriculture related technologies.
* Implementation experience in developing the circular economy.

## Contract length and remuneration

This is a full-time contract position, until 31 March 2022. This contract will be renewed to a longer duration subject to GreenCape’s standard contracting conditions. Contract renewal will depend on performance and the HR requirements of the organisation at the time. There will be a three-month probation period for this position.

Remuneration will be market-related, with the recognition that GreenCape is a not-for-profit organisation. Medical aid is offered as an employee benefit (subject to some conditions).

Offers made will take qualifications, experience and level of responsibility into account.

## Application details

Applications and queries can be submitted via email to the Water and Sustainable Agriculture Programme Manager at [jobs@green-cape.co.za](mailto:jobs@green-cape.co.za).

The deadline for applications is close of business, **Thursday, 26 November 2020**. Interviews will be held remotely from 30 November onwards.

**Applications must include:**

* A well written letter of motivation indicating what motivates the candidate to apply for the role:

What the candidate feels he/she brings to the role that would make him/her a preferred candidate;

An indication of current salary and salary expectations;

An indication of when the candidate would be available to commence work;

Please also note how the candidate became aware of the job opportunity

* A detailed CV
* Copies of academic transcripts
* Proof of eligibility to work in South Africa (copy of SA ID or work permit)
* **All applicants must complete the GreenCape online application form. You can complete the application form by accessing this link:** [**https://forms.gle/iG2ARPjyLnTkNhNx7**](https://forms.gle/iG2ARPjyLnTkNhNx7)

Only candidates who are shortlisted for interviews will be contacted. Candidates who have not heard from GreenCape by 1 December 2020 should consider their application unsuccessful. ‘

**Note that GreenCape reserves the right to not appoint to positions or to change the role in response to applicant abilities and interests. Preference will be given to designated groups and people with disabilities. All appointments will be done in accordance with our Employment Equity Plan.**