

## GreenCape Job Opportunity

### Water Sector Analyst

#### About GreenCape

GreenCape is a non-profit organisation that drives the widespread adoption of economically viable green economy solutions from the Western Cape. We work with businesses, investors, academia and government to help unlock the investment and employment potential of green technologies and services, and to support a transition to a resilient green economy. We are a not-for-profit organisation established in 2010 to support the development of the green economy in the region. **Our vision** - GreenCape's vision is a thriving prosperous Africa mobilised by the green economy. **Our ambition** - In the next 5 years, GreenCape aims to be globally relevant in driving the uptake of green economy infrastructure solutions in the developing world context. You can find out more at [www.greencape.co.za](http://www.greencape.co.za).

#### The GreenCape Water Programme

The water programme's goal is to increase job creation and investment into water technology and services, and to improve water resource productivity. We achieve this through a number of different activities: we perform demand creation activities (such as supporting businesses to become more water efficient and resilient), we provide support to the water sector (such as collecting and disseminating market intelligence and supporting innovation and entrepreneurship), and we support improvements in resource productivity (such as our analytical work into the economic impacts of water availability).

GreenCape is looking to add to the dynamic Water Team by recruiting a smart, motivated individual who is aspiring to a future in the water sector.

Job Details	
Remuneration	Basic salary and contribution towards medical benefits
Location	Cape Town (CBD)
Requirement	Postgraduate degree with focus on: water, development
Job level	Analyst to Senior Analyst

#### Role Description

The water sector analyst role is predominantly about building and maintaining key relationships between actors across the value chain, growing our understanding of the space, identifying and unlocking barriers to investments and most importantly providing key industry players with valuable and objective market insights. All of which aligns itself with GreenCape's mandate of unlocking investment opportunities and creating jobs. This will be achieved through meeting with various industry players, participating in industry events and a variety of government forums, and through contributing to relevant sector projects and research reference groups.

#### GreenCape Sector Development Agency

18 Roeland St, Cape Town, 8001, South Africa

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Company Registration No. 2012/039750/08

Refer to the GreenCape website for director details

The Water Sector Analyst will gather and disseminate information required by investors to make informed investment decisions. The Water Sector Analyst needs to possess the analytical skills required to assess the market potential that these opportunities represent, and to prioritise time and effort towards high-potential opportunities.

The Water Sector Analyst falls within GreenCape’s Water and Agriculture Programme and the analyst will report directly to the Programme Lead. Reporting requirements include brief weekly updates as well as quarterly reports detailing the progress made in developing and disseminating knowledge, details of industry events attended, research conducted and key insights emerging from this.

**Table 1: Water Sector Analyst Core Tasks and Responsibilities**

Task	Purpose	Skill/Contribution
<b>Market research and data collection</b>	Collect data and analyse market research for targeted dissemination.	<ul style="list-style-type: none"> <li>• Meticulous data management.</li> <li>• Develop relationships to access data resources.</li> </ul>
<b>Market Intelligence Report</b>	Promote water sector overview and opportunities to attract international investment and generate local jobs.	<ul style="list-style-type: none"> <li>• Effective report writing.</li> <li>• Quantitative and qualitative data collection and collation.</li> <li>• Ability to engage with industry (networking).</li> <li>• Understanding water and sanitation market.</li> <li>• Analyse and develop market opportunities.</li> <li>• Understand water and sanitation policy in South Africa.</li> </ul>
<b>Support water projects as a sector expert</b>	Support the team in increasing the resource efficiency of business and government in the Western Cape and South Africa.	<ul style="list-style-type: none"> <li>• Engage stakeholders on appropriate interventions to improve water efficiency and resilience to climate shocks</li> <li>• Promote market opportunities through the development of viable business cases for investment in the water and sanitation sector</li> </ul>

### Requirements for the role

This position is targeted at candidates with at least 2 years working experience in the water sector.

A successful candidate for the position of **Water Sector Analyst** will:

1. Through a combination of studies (preferably at Masters level in engineering, economics, finance, resource management or environmental sciences) and/ or relevant work experience, have acquired knowledge and experience of the water sector, business development and/or green technologies;
2. Be able to confidently initiate and foster productive, professional relationships with a large variety of stakeholders, including business, investors and government;
3. Have the ability to work as an individual as well as in a team;

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4. Have strong communication skills (written and verbal), with confidence in both formal and informal public speaking engagements; and
5. Possess problem solving skills, and an ability to identify, understand and quantify the viability and size of water sector opportunities.
6. Possess a valid SA driver's licence

The following will be an advantage:

1. Fluency in Afrikaans, isiXhosa or isiZulu.
2. An existing network of key stakeholders in the water sector (such as technology providers, consultants, government, catchment management agencies, NGOs and academia).
3. An existing understanding of water related technologies.
4. Implementation experience in developing the circular economy.

In addition to the specific role, the candidate will also be required to work with the rest of GreenCape's team and contribute their knowledge and experience to other relevant projects.

#### Key attributes

- Team player
- Proactivity and confidence in own initiatives
- Time management and upward management skills
- Analytical thinking
- Quantitative data collection and management ability
- Interest in sustainable market trends
- Networking and presentation ability

#### Applications must include:

- A letter of motivation indicating:
  - The role the applicant is applying for
  - Where the applicant found the job advertised (e.g. GreenCape website, LinkedIn etc.).
  - What motivated the applicant to apply for the role and what the candidate will bring to the organisation
  - An indication of salary expectations (ranges are acceptable)
  - When the candidate will be available to commence work
  - Dates and times available for interviews (note the interviews dates set)
- A detailed curriculum vitae (CV)
- Academic transcripts
- South African citizenship status/ work permit status
- The names of at least three referees, clearly indicating the relationship to the applicant, and contact details (telephone number and email).

The position is available initially as a contract until 31 March 2021. The contract will then be converted to a 3-year contract subject to performance and the availability of funding for on-going or related work.

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Remuneration will be between market-related, with recognition that GreenCape is a not-for-profit organisation. Medical aid is offered as an employee benefit (subject to some conditions).

Offers made will take qualifications, experience and level of responsibility into account.

Employment equity will be a consideration in the selection of candidates.

Applications and queries can be submitted via email to the Water Programme Manager at [jobs@green-cape.co.za](mailto:jobs@green-cape.co.za). **The deadline for applications is Close of Business Thursday 2 April 2020. Interviews will be held in April 2020 (these may be conducted remotely).**

Candidates are to start as soon as available.

Receipt of applications will not be acknowledged. Should applicants not hear further from GreenCape within one month of the application deadline, please accept that the application was unsuccessful.

**Note that GreenCape reserves the right to not appoint to these positions or to change the role in response to applicant abilities and interests. Preference will be given to designated groups and people with disabilities. All appointments will be done in accordance with our Employment Equity plan.**